



ABC CAPITAL LTD EXCITING CAREER OPPORTUNITY

ABC Capital is a leading stock brokerage company in Kenya offering a flexible range of world class wealth management services to investors in the East Africa region. The Company is seeking to recruit dynamic, analytical, self-driven and team player professional in the below listed role:

POSITION: RESEARCH ANALYST

Reporting to the General Manager, the incumbent will be responsible for identifying, analyzing, monitoring market trends and building solid business relationships

Key Responsibilities:

- Building an expertise in the assigned industries and companies so as to develop content driven research reports
- Modeling company financials, projecting cash flows so as to support the recommendations in the research reports
- Performing relative value analysis within sectors and subsectors and developing specific return/price targets, as well as performing beta and industry correlation analysis.
- Cultivating a variety of independent sources of information including other research providers
- Building solid relationships with company managements with an eye towards gaining insight on their strategic, operational, and financial outlooks.
- Using the acquired expertise and product knowledge to identify stocks the product's portfolios should hold, then clearly and confidently communicating the investment theses to the clients
- Develop research reports when required as relates to the business areas of the company
- Manage the company's social media presence, ensuring the platforms are vibrant and active
- Forging a strong working partnership with the trading team and fellow analysts
- Staying abreast of external and internal developments that may influence stock performance
- Analyzing past operations' results and performing variance analyses.
- Identifying and analyzing trends and forecasts and recommending improvements to the business processes.
- Researching market trends, conducting surveys, analyzing data from competitors, and analyzing the business's operations, expenditures, and customer retention to identify patterns of potential issues or improvements.
- Using statistical, economic, and data modeling techniques and tools when doing research reports and analyzing data
- Organizing and analyzing data, creating charts and graphs, and presenting your findings to the team.
- Organizing and storing data for future research projects.

Minimum Qualifications, Experience, Knowledge & Key Competencies:

- A University Degree in Business Finance, Economics or other related field
- CFA level I and above will be an added advantage
- 2 years of work experience with at least 1 year in equity research.
- A passion for bottom-up fundamental analysis of stocks as well as identifying and analyzing industry trends that includes the willingness to go against the crowd
- The intellectual and investment flexibility to identify appropriate investment ideas for long only and long/short products with different time horizons and styles.
- A level of emotional and intellectual flexibility and maturity that is evidenced by the ability to set aside personal investment biases and any emotional attachment to a security, in favor of making wise investment recommendations and decisions
- A great team member who understands "the whole is greater than the sum of its parts"
- A powerful work ethic, being a self-starter, capable of accepting responsibility and working independently

- Superior verbal and written communication skills – the ability to ask questions, and articulate viewpoints both verbally and in print

If you believe you meet the above requirements, send your applications to the following address: recruitment@abcthebank.com on or before **20th January 2025**. Please put the position applied for as the subject of the email

Only short listed candidates will be contacted. Canvassing will lead to automatic disqualification.

