

Mission for Essential Drugs and Supplies (MEDS) is a faith-based health solutions provider founded by an ecumenical partnership of the Kenya Conference of Catholic Bishops (KCCB) and the Christian Health Association of Kenya (CHAK). The Organization's core mandate is to provide reliable and affordable Health Products and Technologies, Quality Assurance and Health Systems Strengthening Services. MEDS was established in 1986 and serves clients spread throughout Kenya, other regions in Africa and beyond.

The position will report to the Head of Commercial Services and will be responsible for building the capacity of MEDS clients through training programs, consultancies, and conferences to strengthen their health systems.

Key Responsibilities:

- i. Oversee the development of training curricula to ensure alignment with health sector priorities and the needs of health facilities to ensure relevance and effectiveness.
- ii. Coordinate the implementation of Annual Training Programs to achieve 100% client satisfaction by adhering to program schedules and quality standards.
- iii. Collaborate with health facilities to assess their training needs and organize facility-based training sessions to address these requirements.
- iv. Calculate the costs associated with various training activities by analysing key expenses and expected margins to ensure budget adherence.
- v. Coordinate proposal writing and resource mobilization efforts in tapping support of donor related projects (PEPFAR, Global Fund etc) via Project Management Unit (PMU).
- vi. Solicitation and coordination of consultancy opportunities to increase the HSS revenues and sustain the business unit.
- vii. Provide oversight of the library cum resource centre functions and ensure MEDS staff have access of updated learning/good practices materials for developing and publishing scientific abstracts and other publications geared towards strengthening HSS across all MEDS clients.
- viii. Develop innovative pathways for increasing HSS performance based on artificial and business intelligence to get the competitive edge and sustain MEDS business, growth and diversification.
- ix. Advocacy and representation of MEDS in County Health Management Stakeholders/MOH forums and Donor/Partners Implementation meetings by show-casing MEDS prowess as the health solutions provider of choice and solicit for more business opportunities.
- x. Identify new training areas for inclusion in the program to address emerging needs and gaps in health sector training.
- xi. Conduct training sessions in specific subject areas where qualified, leveraging expertise to deliver high-quality instruction.
- xii. Recruit and manage training facilitators to deliver sessions as agreed, ensuring they meet performance expectations.
- xiii. Evaluate the feasibility of conducting different types of training and assess the resources required to effectively implement them.
- xiv. Preparation and submission of monthly and periodic section reports to the supervisor and other relevant stakeholders.

Candidate Profile:

- i. Master's degree in Business Administration in Healthcare or Health Systems Management
- ii. Degree in Health Sciences/Bachelor of Science in Nursing (BScN)/ Bachelor of Pharmacy/Bachelor of Clinical Medicine and Surgery/ Bachelor of Medical Laboratory or equivalent with a valid practice license
- iii. Minimum seven (7) years relevant experience in HSS/Capacity Building with 3 years in managerial role
- iv. **Technical Competencies**; Background training in healthcare, Knowledge of the Health Sector, Proposal Writing & Resource Mobilization skills, Advocacy and Representation skills, Business acumen, Strong Public Relations skills, Facilitation and training skills
- v. **Functional skills;** Leadership skills, Communication skills, Problem solving skills, Analytical skills, high level of integrity

If you fit the profile of this position, please submit your application including: Detailed CV stating your current position, current or last gross salary and expected gross salary

To: <u>hr@meds.or.ke</u>

By: 5th March 2025

(only shortlisted candidates will be communicated to)